



## HSBC AssetLink

## Summary of Key Terms

Quick Reference <sup>1</sup>		
Product Features	Description	Details
Facility Limit	The AssetLink amount you can borrow	<b>Minimum:</b> <ul style="list-style-type: none"> <li>• PHP 80,000</li> </ul> <b>Maximum:</b> <ul style="list-style-type: none"> <li>• Up to a maximum of PHP20M (or its equivalent in foreign currency)</li> </ul>
Loan Tenor	Full life of the Loan	Maximum AssetLink loan tenor is 1 year.
Loan-to-Value Ratio (LTV)	The bank uses Loan-to-value ratio or LTV to determine the maximum amount that it can loan to a client	<ul style="list-style-type: none"> <li>• Loanable amount is subject to the allowable loan limit which varies per security</li> <li>• Please visit your branch of account or speak to your Relationship Manager to get information on the maximum allowable LTV per type of security</li> </ul>
Interest rate	The interest rate charged as per annum to calculate the interest payable for the loan	Difference between <b>Add-on rate</b> and <b>Effective Interest rate (EIR)</b> . <ul style="list-style-type: none"> <li>• <b>Add-on rate</b> is a quick way to compute for the total interest to be paid on the loan. When you add this to the principal loan amount, and divide it by the number of repayments, it will give you the amortization amount.</li> <li>• <b>Effective Interest Rate (EIR)</b> is the rate that exactly discounts estimated future cash flows through the life of the loan to the net amount of loan proceeds. For consistency, methodology and standards for discounted cash flow models shall be prescribed to be used for the purpose</li> </ul> For either calculation method, interest shall be computed based on the outstanding balance of the loan at the beginning of an interest period.
Repayment plan	Method on how you pay your monthly amortization	<ul style="list-style-type: none"> <li>• Interest payable every 15th of the month while your loan is outstanding</li> <li>• Principal payable on or before maturity date</li> <li>• Payments are via Auto-Debit Facility (ADA)</li> </ul>
Instalment amount	The amount to be repaid for each instalment	<ul style="list-style-type: none"> <li>• Your monthly repayment will depend on the approved AssetLink amount and tenor of your loan</li> <li>• An amortization schedule will be provided to you upon loan drawdown</li> </ul>

<sup>1</sup> This table contains a summary of key terms for reference only and is not intended to replace the full terms and conditions. The full terms and conditions will prevail in the event of any inconsistency. The key terms may be amended by the Bank from time to time.

Fees and charges	<p>These are fees and charges in relation to your loan account. To view the complete list of loan related fees and charges, please visit our website at <a href="http://www.hsbc.com.ph">www.hsbc.com.ph</a> or you may also ask your Relationship Manager for more details. The Bank may change the fees from time to time, with prior notice to the customer.</p>	<ul style="list-style-type: none"> <li>• <b>Processing Fee</b> : PHP2,500 (waived if your loan is outstanding for 6 months)</li> <li>• <b>Documentary Stamp Tax (DST )</b>: DST of Php1.50 for every Php200 or a fraction thereof of loan proceeds is payable upon drawdown and may be debited from your drawdown proceeds. DST on additional availments which, if taken in the aggregate, exceed the Loan, shall also be charged.</li> <li>• <b>Late Payment Penalty</b>: 20% per annum, computed from the day immediately after each installment due date until fully paid, which shall be charged against all overdue amounts (principal and interest) for every installment period or fraction thereof that an installment remains overdue</li> <li>• If suit is commenced on the loan, or the same is delivered to any Attorney-at-law for collection, You agree to pay the Bank the actual amount of attorney's fees, expenses of collection and costs of suit.</li> </ul>
------------------	---	--

For inquiries or complaints, please call HSBC's Customer Service at (02) 8858-0000 or (02)7976-8000 from Metro Manila,

+1-800-1-888-8555 PLDT domestic toll-free, (International Access Code) + 800-100-85-800 international toll-free for selected countries/regions, or send an email to [hsbc@hsbc.com.ph](mailto:hsbc@hsbc.com.ph) to submit an inquiry or complaint. If you want to find out more about HSBC's customer feedback procedures, please visit [hsbc.com.ph/feedback](http://hsbc.com.ph/feedback) to learn more about feedback and complaints.

The Hongkong and Shanghai Banking Corporation Limited is an entity regulated by the Bangko Sentral ng Pilipinas (Bangko Sentral) <https://www.bsp.gov.ph>. You may get in touch with the Bangko Sentral Consumer Protection and Market Conduct Office through their Email: [consumeraffairs@bsp.gov.ph](mailto:consumeraffairs@bsp.gov.ph); Webchat: <http://www.bsp.gov.ph>; Facebook: <https://www.facebook.com/BangkoSentralngPilipinas> or SMS: 021582277 (for Globe subscribers only).

Note: Do not provide your account or credit card numbers or disclose any other confidential information or banking instructions through email.